## WEST VIRGINIA LEGISLATURE 2024 REGULAR SESSION

## Introduced

## House Bill 4823

By Delegate Westfall

[Introduced January 16, 2024; Referred to the Committee on Banking and Insurance then Judiciary]

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A BILL to amend the Code of West Virginia, 1931, as amended, by adding thereto a new article, designated §33-63-1, §33-63-2, §33-63-3, §33-63-4, §33-63-5, §33-63-6, §33-63-7, §33-63-8, and §33-63-9, all relating to the creation of the "West Virginia Public Adjuster Professional Standards Reform Act," providing a title; creating application for licensure; detailing the public adjuster and insured contract requirements; creating an insured's rights; providing requirements for funds received or held by a public adjuster; creating fees and commissions for a public adjuster; providing for penalties; creating rules; and providing for an effective date.

## Be it enacted by the Legislature of West Virginia: ARTICLE 62. WEST VIRGINIA PUBLIC ADJUSTER PROFESSIONAL STANDARDS REFORM ACT. §33-63-1. Short title. 1 This article shall be known and cited as the "West Virginia Public Adjuster Professional 2 Standards Reform Act." §33-63-2. Application for license. 1 (a) Except as provided in this section, no person shall in this state act as or hold himself, 2 herself, or itself out to be an independent, staff, or public adjuster unless then licensed by the 3 department as an independent, staff, or public adjuster. 4 (b) An individual applying for a resident independent, staff, or public adjuster license shall 5 make an application to the commissioner on the appropriate uniform individual application and in a 6 format prescribed by the commissioner. 7 (c) An applicant under paragraph (b) of this subsection shall declare under penalty of 8 suspension, revocation, or refusal of the license that the statements made in the application are 9 true, correct, and complete to the best of the individual's knowledge and belief.

(d) Before approving an application submitted under paragraph (b) of this subsection, the

11	commissioner shall find that the individual to be licensed:
12	(1) Is at least eighteen years of age;
13	(2) Is eligible to designate West Virginia as the individual's home state;
14	(3) Is trustworthy, reliable, and of good reputation, evidence of which shall be determined
15	through an investigation by the commissioner;
16	(4) Has not committed any act that is a ground for probation, suspension, revocation, or
17	refusal of a license;
18	(5) Has successfully passed the examination for the adjuster license and the applicable
19	line of authority for which the individual has applied;
20	(6) Has paid the fees established by the commissioner; and
21	(7) Is financially responsible to exercise the license.
22	(e) To demonstrate financial responsibility, a person applying for a public adjuster license
23	shall obtain a bond or irrevocable letter of credit prior to issuance of a license and shall maintain
24	the bond or letter of credit for the duration of the license with the following limits:
25	(1) A surety bond executed and issued by an insurer authorized to issue surety bonds in
26	West Virginia, which bond shall:
27	(A) Be in the minimum amount of \$5,000;
28	(B) Be in favor of the state of West Virginia;
29	(C) Specifically authorize recovery of any person in West Virginia who sustained damages
30	as the result of the public adjuster's erroneous acts, failure to act, conviction of fraud, or conviction
31	for unfair trade practices in his or her capacity as a public adjuster; and
32	(D) Not be terminated unless written notice is given to the licensee at least 30 days prior to
33	the termination; or
34	(2) An irrevocable letter of credit issued by a qualified financial institution, which letter of
35	credit shall:
36	(A) Be in the minimum amount of \$50,000;

(B) Be subject to lawful levy of execution on behalf of any person to whom the public
adjuster has been found to be legally liable as the result of erroneous acts, failure to act, conviction
of fraud, or conviction for unfair practices in his or her capacity as a public adjuster; and
(C) Not be terminated unless written notice is given to the licensee at least 30 days prior to
the termination.
(f) The commissioner may ask for evidence of financial responsibility at any time the
commissioner deems relevant.
(g) If the evidence of financial responsibility terminates or becomes impaired, the public
adjuster license shall:
(1) Automatically terminate; and
(2) Be promptly surrendered to the commissioner without demand.
(h) A business entity applying for a resident independent or public adjuster license shall
make an application to the commissioner on the appropriate uniform business entity application
and in a format prescribed by the commissioner.
(i) An applicant under paragraph (b) of this subsection shall declare under penalty of
suspension, revocation, or refusal of the license that the statements made in the application are
true, correct, and complete to the best of the business entity's knowledge and belief.
(j) Before approving an application submitted under this subsection, the commissioner
shall find that the business entity:
(1) Is eligible to designate West Virginia as its home state;
(2) Has designated a licensed independent or public adjuster responsible for the business
entity's compliance with the insurance laws and regulations of West Virginia;
(3) Has not committed an act that is a ground for probation, suspension, revocation, or
refusal of an independent or public adjuster's license; and
(4) Has paid the fees established by the commissioner.
(k) For applications made under this section, the commissioner may:

33	(1) Require additional information or submissions from applicants; and
64	(2) Obtain any documents or information reasonably necessary to verify the information
65	contained in an application.
66	(I) Unless denied licensure pursuant to this code, a person or business entity who has me
67	the requirements of subsections (b) to (e) of this section shall be issued an independent, staff, or
88	public adjuster license.
69	(m) An independent or staff adjuster may qualify for a license in one or more of the
70	following lines of authority:
71	(1) Property and casualty;
72	(2) Workers' compensation; or
73	(3) Crop.
74	(n) Notwithstanding any other provision of this subtitle, an individual who is employed by ar
75	insurer to investigate suspected fraudulent insurance claims, but who does not adjust losses or
76	determine claims payments, shall not be required to be licensed as a staff adjuster.
77	(o) A public adjuster may qualify for a license in one or more of the following lines of
78	authority:
79	(1) Property and casualty; or
30	(2) Crop.
31	(p) Notwithstanding any other provision of this subtitle, a license as an independent
32	adjuster shall not be required of the following:
33	(1) An individual who is sent into West Virginia on behalf of an insurer for the sole purpose
34	of investigating or making adjustment of a particular loss resulting from a catastrophe, or for the
35	adjustment of a series of losses resulting from a catastrophe common to all losses;
36	(2) An attorney licensed to practice law in West Virginia, when acting in his or her
37	professional capacity as an attorney;
38	(3) A person employed solely to obtain facts surrounding a claim or to furnish technical

89	assistance to a licensed independent adjuster;			
90	(4) An individual who is employed to investigate suspected fraudulent insurance claims			
91	but who does not adjust losses or determine claims payments;			
92	(5) A person who:			
93	(A) Solely performs executive, administrative, managerial, or clerical duties, or any			
94	combination thereof; and			
95	(B) Does not investigate, negotiate, or settle claims with policyholders, claimants, or their			
96	legal representatives;			
97	(6) A licensed health care provider or its employee who provides managed care services if			
98	the services do not include the determination of compensability;			
99	(7) A health maintenance organization or any of its employees or an employee of any			
100	organization providing managed care services if the services do not include the determination of			
101	compensability;			
102	(8) A person who settles only reinsurance or subrogation claims;			
103	(9) An officer, director, manager, or employee of an authorized insurer, surplus lines			
104	insurer, or risk retention group, or an attorney-in-fact of a reciprocal insurer;			
105	(10) A United States manager of the United States branch of an alien insurer;			
106	(11) A person who investigates, negotiates, or settles claims arising under a life, accident			
107	and health, or disability insurance policy or annuity contract;			
108	(12) An individual employee, under a self-insured arrangement, who adjusts claims on			
109	behalf of the individual's employer;			
110	(13) A licensed agent, attorney-in-fact of a reciprocal insurer, or managing general agent of			
111	the insurer, to whom claim authority has been granted by an insurer; or			
112	(14) A person who:			
113	(A) Is an employee of a licensed independent adjuster, is an employee of an affiliate that is			
114	a licensed independent adjuster, or is supervised by a licensed independent adjuster, if there are			

115 no more than twenty-five persons under the supervision of one licensed individual independent 116 adjuster or licensed agent who is exempt from licensure pursuant to paragraph (13) of this 117 subsection; 118 (B) Collects claim information from insureds or claimants; 119 (C) Enters data into an automated claims adjudication system; and 120 (D) Furnishes claim information to insureds or claimants from the results of the automated 121 claims adjudication system. 122 (15) For purposes of this paragraph, "automated claims adjudication system" means a 123 preprogrammed computer system designed for the collection, data entry, calculation, and system-124 generated final resolution of consumer electronic products insurance claims that complies with 125 claim settlement practices pursuant to this code. 126 (q) Notwithstanding any other provision of this subtitle, a license as a public adjuster shall 127 not be required of the following: 128 (1) An attorney licensed to practice law in West Virginia, when acting in his or her professional capacity as an attorney; 129 130 (2) A person who negotiates or settles claims arising under a life or health insurance policy 131 or an annuity contract; 132 (3) A person employed only for the purpose of obtaining facts surrounding a loss or 133 furnishing technical assistance to a licensed public adjuster, including photographers, estimators, 134 private investigators, engineers, and handwriting experts; 135 (4) A licensed health care provider or its employee who prepares or files a health claim 136 form on behalf of a patient; or 137 (5) An employee or agent of an insurer adjusting claims relating to food spoilage with 138 respect to residential property insurance in which the amount of coverage for the applicable type of 139 loss is contractually limited to \$1,000 or less. 140 (r) Notwithstanding any other provision of this subtitle, a license as a staff adjuster shall not

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be required of an employee or agent of an insurer adjusting claims relating to food spoilage with respect to residential property insurance in which the amount of coverage for the applicable type of loss is contractually limited to \$1,000 or less. (s) For purposes of this section, except as otherwise provided in subsection (u) of this section, "home state" means any state or territory of the United States or the District of Columbia in which an independent, staff, or public adjuster: (1) Maintains his, her, or its principal place of residence or business; and (2) Is licensed to act as a resident independent, staff, or public adjuster. (t) Temporary registration for emergency independent or staff adjusters shall be issued by the commissioner in the event of a catastrophe declared in West Virginia in the following manner: (1) An insurer shall notify the commissioner by submitting an application for temporary emergency registration of each individual not already licensed in the state where the catastrophe has been declared, who will act as an emergency independent adjuster on behalf of the insurer; (2) A person who is otherwise qualified to adjust claims, but who is not already licensed in the state, may act as an emergency independent or staff adjuster and adjust claims if, within five days of deployment to adjust claims arising from the catastrophe, the insurer notifies the commissioner by providing the following information, in a format prescribed by the commissioner: (A) The name of the individual; (B) The Social Security number of the individual; (C) The name of the insurer that the independent or staff adjuster will represent; (D) The catastrophe or loss control number; (E) The catastrophe event name and date; and (F) Any other information the commissioner deems necessary; and (3) An emergency independent or staff adjuster's registration shall remain in force for a period not to exceed 90 days, unless extended by the commissioner. (u) As used in this subsection, "home state" has the same meaning as in subsection (s) of

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this section, except that for purposes of this subsection the term includes any state or territory of the United States or the District of Columbia in which an applicant under this subsection is licensed to act as a resident independent, staff, or public adjuster if the state or territory of the applicant's principal place of residence does not issue an independent, staff, or public adjuster license. (v) Unless refused licensure in accordance with other provisions of this code, a nonresident person shall receive a nonresident independent, staff, or public adjuster license if: (1) The person is currently licensed in good standing as an independent, staff, or public adjuster in his, her, or its home state; (2) The person has submitted the proper request for licensure and has paid the fees required by the insurance commissioner; (3) The person has submitted, in a form or format prescribed by the commissioner, the uniform individual application; and (4) The person's designated home state issues nonresident independent, staff, or public adjuster licenses to persons of West Virginia on the same basis. (w) The commissioner may: (1) Verify an applicant's licensing status through any appropriate database, including the database maintained by the National Association of Insurance Commissioners, its affiliates, or subsidiaries; or (2) Request certification of an applicant's good standing. (x) As a condition to the continuation of a nonresident adjuster license, the licensee shall maintain a resident adjuster license in his, her, or its home state. (y) A nonresident adjuster license issued under this subsection shall terminate and be surrendered immediately to the commissioner if the licensee's resident adjuster license terminates for any reason, unless: (1) The termination is due to the licensee being issued a new resident independent, staff, or public adjuster license in his, her, or its new home state; and

193	<u>(2) Th</u>	e new reside	ent state or ter	ritory has	reciprocity with	n West Virginia.	
	<u>§33-63-3.</u>	Public	adjuster	and	insured	contract	requirements.
1	(a) Ex	cept as pro	vided in para	graph (b)	of this subsec	tion, a public	adjuster shall not
2	provide servi	ces to an ins	sured until a w	<u>ritten con</u>	tract with the i	nsured has be	en executed on a
3	form that has	been pre-file	ed with and ap	proved by	the commission	oner.	
4	<u>(b) Th</u>	e commissio	ner may appro	ve a form	that allows a p	ublic adjuster to	be compensated
5	for services	orovided to	an insured pri	ior to the	execution of a	a written contra	act in emergency
6	circumstance	<u>s.</u>					
7	(c) A (	contract betw	veen a public a	<u>ıdjuster an</u>	d an insured ir	ı violation of pa	ragraph (a) of this
8	subsection sh	nall not be er	nforceable in th	nis state.			
9	(d) A	form pre-fil	ed with the o	commissio	ner by a pub	<u>lic adjuster fo</u>	r approval under
10	paragraph (a)	of this subs	ection shall be	subject to	disapproval b	y the commissi	oner at any time it
11	the form is for	und to:					
12	(1) Vio	olate any pro	vision of this o	<u>chapter;</u>			
13	(2) C	ontain or in	corporate by	reference	any inconsis	tent, ambiguou	ıs, or misleading
14	clauses; or						
15	(3) Co	ontain any titl	le, heading, or	other indi	cation of its pro	ovisions which	is:
16	(A) Mi	sleading; or					
17	<u>(B) Pi</u>	rinted in a s	size of typefac	e or man	ner of reprodu	uction so as to	be substantially
18	illegible.						
19	<u>(e) A (</u>	contract bety	veen a public a	adjuster aı	nd an insured t	<u>:hat was execu</u>	ted on a form that
20	was pre-filed	with and app	proved by the o	<u>commissio</u>	ner under para	graph (a) of thi	s subsection prior
21	to a disappro	val of the fo	rm under para	agraph (d)	of this subsec	ction shall be e	nforceable to the
22	extent allowe	d by:					
23	<u>(1) Or</u>	<u>dinary princi</u>	ples of contrac	ct; and			
24	(2) An	y applicable	state or feder	al laws im	olicated by the	contract.	

25	(f) A public adjuster shall ensure that all contracts between the public adjuster and the				
26	insured for services are in writing and contain the following terms:				
27	(1) The legible full name of the adjuster signing the contract, as specified in the				
28	department's licensing records;				
29	(2) The adjuster's permanent home state business address and phone number;				
30	(3) The license number issued to the adjuster by the department;				
31	(4) A title of "Public Adjuster Contract";				
32	(5) The insured's full name, street address, insurer name, and policy number, if known or				
33	upon notification;				
34	(6) A description of the loss or damage and its location, if applicable;				
35	(7) A description of services to be provided to the insured;				
36	(8) The signatures of the adjuster and the insured;				
37	(9) The date the contract was signed by:				
38	(A) The adjuster; and				
39	(B) The insured;				
40	(10) Attestation language stating that the adjuster has a letter of credit or a surety bond as				
11	required by this code;				
12	(11) The full salary, fee, commission, compensation, or other consideration the adjuster is				
13	to receive for services, including but not limited to:				
14	(A) If the compensation is based on a percentage of the insurance settlement, the exact				
<b>1</b> 5	percentage, which shall be in accordance with §33-63-6 of this article.				
16	(B) The initial expenses to be reimbursed to the adjuster from the proceeds of the claim				
17	payment, specified by type, with dollar estimates; and				
18	(C) Any additional expenses, if first approved by the insured;				
19	(12) A statement that the adjuster shall not give legal advice or act on behalf of or aid any				
50	person in negotiating or settling a claim relating to bodily injury, death, or noneconomic damages;				

51	(13) The process for rescinding the contract, including the date by which rescission of the
52	contract by the adjuster or the insured may occur; and
53	(14) A statement that clearly states in substance the following: "Complaints regarding this
54	contract or regarding the public adjuster may be filed with the consumer advocate division of the
55	West Virginia Offices of the Insurance Commissioner."
56	(g) Compensation provisions in a contract between a public adjuster and an insured shall
57	not be redacted in any copy of the contract provided to the commissioner.
58	(h) A redaction prohibited under paragraph (a) of this subsection shall constitute an
59	omission of material fact in violation of this section.
60	(i) A contract between a public adjuster and an insured shall not contain any contract term
31	that:
52	(1) Allows the adjuster's percentage fee to be collected when money is due from an
63	insurer, but not paid;
64	(2) Allows the adjuster to collect the entire fee from the first check issued by an insurer,
65	rather than as a percentage of each check issued by an insurer;
66	(3) Requires an insured to authorize an insurer to issue a check only in the name of the
67	adjuster;
86	(4) Imposes collection costs or late fees;
69	(5) Allows the adjuster's rate of compensation to be increased based on the fact that a
70	<u>claim is litigated; or</u>
71	(6) Precludes the adjuster from pursuing civil remedies.
72	(j) Prior to the signing of a contract with an insured, a public adjuster shall provide the
73	insured with a separate disclosure document regarding the claim process that states the following:
74	(1) "Property insurance policies obligate the insured to present a claim to his or her
75	insurance company for consideration. Three types of adjusters may be involved in the claim
76	process as follows:

77 (A) "Staff adjuster" means an insurance adjuster who is an employee of an insurance 78 company, who represents the interest of the insurance company, and who is paid by the insurance 79 company. A staff adjuster shall not charge a fee to the insured; 80 (B) "Independent adjuster" means an insurance adjuster who is hired on a contract basis 81 by an insurance company to represent the insurance company's interest in the settlement of the 82 claims and who is paid by the insurance company. An independent adjuster shall not charge a fee 83 to the insured; and 84 (C) "Public adjuster" means an insurance adjuster who does not work for any insurance 85 company. A public adjuster works for the insured to assist in the preparation, presentation, and settlement of the claim, and the insured hires a public adjuster by signing a contract agreeing to 86 87 pay him or her a fee or commission based on a percentage of the settlement or another method of 88 payment. 89 (D) The insured is not required to hire a public adjuster to help the insured meet his or her 90 obligations under the policy, but has the right to hire a public adjuster. The insured has the right to 91 initiate direct communications with the insured's attorney, the insurer, the insurer's adjuster, the 92 insurer's attorney, and any other person regarding the settlement of the insured's claim. The public 93 adjuster shall not be a representative or employee of the insurer. The salary, fee, commission, or 94 other consideration paid to the public adjuster is the obligation of the insured, not the insurer." 95 (2) A contract between a public adjuster and an insured shall be executed in duplicate to 96 provide an original contract to: 97 (A) The public adjuster; and 98 (B) The insured. 99 (3) A public adjuster's original contract shall be available at all times for inspection by the 100 commissioner without notice. 101 (k) Within 72 hours of entering into a contract with an insured, a public adjuster shall

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provide the insurer:

103	(1) A notification letter that:			
104	(A) Has been signed by the insured; and			
105	(B) Authorizes the public adjuster to represent the insured's interest; and			
106	(C) A copy of the contract.			
107	(2) The insured shall have the right to rescind a contract with a public adjuster within three			
108	business days after the date the contract was signed.			
109	(3) A rescission of a public adjuster contract shall be:			
110	(A) In writing;			
111	(B) Mailed or delivered to the public adjuster at the address in the contract; and			
112	(C) Postmarked or received within the three business day period.			
113	(3) If an insured exercises the right to rescind a contract under subsection (8) of this			
114	section, anything of value given by the insured under the contract to the public adjuster shall be			
115	returned to the insured within 15 business days following receipt by the public adjuster of the			
116	rescission notice.			
	§33-63-4. Insured's rights; written notice requirement; duties of public adjuster.			
	300 00 4. modrod o rigitto, writton notice requirement, addice or public adjusten.			
1	(a) A public adjuster shall give an insured written notice of the insured's rights under this			
1 2				
	(a) A public adjuster shall give an insured written notice of the insured's rights under this			
2	(a) A public adjuster shall give an insured written notice of the insured's rights under this section and sections 2 and 4 of this article.			
2	(a) A public adjuster shall give an insured written notice of the insured's rights under this section and sections 2 and 4 of this article.  (b) A public adjuster shall ensure that:			
2 3 4	(a) A public adjuster shall give an insured written notice of the insured's rights under this section and sections 2 and 4 of this article.  (b) A public adjuster shall ensure that:  (1) Prompt notice of a claim is provided to the insurer;			
2 3 4 5	(a) A public adjuster shall give an insured written notice of the insured's rights under this section and sections 2 and 4 of this article.  (b) A public adjuster shall ensure that:  (1) Prompt notice of a claim is provided to the insurer;  (2) The property that is subject to a claim is available for inspection of the loss or damage			
2 3 4 5 6	(a) A public adjuster shall give an insured written notice of the insured's rights under this section and sections 2 and 4 of this article.  (b) A public adjuster shall ensure that:  (1) Prompt notice of a claim is provided to the insurer;  (2) The property that is subject to a claim is available for inspection of the loss or damage by the insurer; and			
2 3 4 5 6 7	(a) A public adjuster shall give an insured written notice of the insured's rights under this section and sections 2 and 4 of this article.  (b) A public adjuster shall ensure that:  (1) Prompt notice of a claim is provided to the insurer;  (2) The property that is subject to a claim is available for inspection of the loss or damage by the insurer; and  (3) The insurer is given the opportunity to interview the insured directly about the loss or			
2 3 4 5 6 7 8	(a) A public adjuster shall give an insured written notice of the insured's rights under this section and sections 2 and 4 of this article.  (b) A public adjuster shall ensure that:  (1) Prompt notice of a claim is provided to the insurer;  (2) The property that is subject to a claim is available for inspection of the loss or damage by the insurer; and  (3) The insurer is given the opportunity to interview the insured directly about the loss or damage and claim.			

12	(A) The insured or claimant; or
13	(B) The insured property that is the subject of a claim;
14	(2) Obtaining necessary information to investigate and respond to a claim; or
15	(3) Corresponding directly with the insured regarding the claim, except a public adjuster
16	shall be copied on any correspondence with the insured relating to the claim.
17	(d) A public adjuster shall not act or fail to reasonably act in any manner that obstructs or
18	prevents the insurer or its adjuster from timely conducting an inspection of any part of the insured
19	property for which there is a claim for loss or damage.
20	(e) Except as provided in paragraph (f) of this subsection, a public adjuster representing an
21	insured may be present for the insurer's inspection.
22	(f) If the unavailability of a public adjuster, after a reasonable request by the insurer,
23	otherwise delays the insurer's timely inspection of the property, the insured shall allow the insurer
24	to have access to the property without the participation or presence of the public adjuster in order
25	to facilitate the insurer's prompt inspection of the loss or damage.
26	(g) A public adjuster shall provide the insured, the insurer, and the commissioner with a
27	written disclosure concerning any direct or indirect financial interest that the adjuster has with any
28	other party who is involved in any aspect of the claim.
29	(h) A public adjuster shall not:
30	(1) Participate, directly or indirectly, in the reconstruction, repair, or restoration of damaged
31	property that is the subject of a claim adjusted by the adjuster;
32	(2) Engage in any activities that may be reasonably construed as a conflict of interest,
33	including, directly or indirectly, soliciting or accepting any remuneration of any kind or nature;
34	(3) Have a financial interest in any salvage, repair, or any other business entity that obtains
35	business in connection with any claim that the public adjuster has a contract to adjust; or
36	(4) Use claim information obtained in the course of any claim investigation for commercial
37	purposes.

38	(5) As used in subparagraph 4 of this paragraph, "commercial purposes" includes				
39	marketing or advertising used for the benefit of the public adjuster.				
40	(i) File a complaint with the commissioner on behalf of an insured alleging an unfair claim				
41	settlement practice unless the insured has given written consent for the public adjuster to file the				
42	complaint on the insured's behalf.				
	§33-63-5. Requirements for funds received or held by public adjuster.				
1	(a) All funds received or held by a public adjuster on behalf of an insured toward the				
2	settlement of a claim shall be:				
3	(1) Handled in a fiduciary capacity; and				
4	(2) Deposited into one or more separate noninterest-bearing fiduciary trust accounts in a				
5	financial institution licensed to do business in this state no later than the close of the second				
6	business day from the receipt of the funds.				
7	(b) The funds referenced in subsection (a) of this section shall:				
8	(1) Be held separately from any personal or nonbusiness funds;				
9	(2) Not be commingled or combined with other funds;				
10	(3) Be reasonably ascertainable from the books of accounts and records of the public				
11	adjuster; and				
12	(4) Be disbursed within 30 calendar days of any invoice received by the public adjuster				
13	upon approval of the insured or the claimant that the work has been satisfactorily completed.				
14	(c) A public adjuster shall maintain an accurate record and itemization of any funds				
15	deposited into an account under subsection (a) of this section.				
	§33-63-6. Fees and commissions for public adjuster.				
1	(a) Except as provided in subsection (b) of this section:				
2	(1) Any fee charged to an insured by a public adjuster shall be:				
3	(A) Based only on the amount of the insurance settlement proceeds actually received by				
4	the insured; and				

5	(B) Collected by the public adjuster after the insured has received the insurance settlement
6	proceeds from the insurer;
7	(2) A public adjuster may receive a commission for services provided under this subtitle
8	consisting of:
9	(A) An hourly fee;
0	(B) A flat rate;
11	(C) A percentage of the total amount paid by the insurer to resolve a claim; or
2	(D) Another method of compensation.
3	(3) A public adjuster:
14	(A) Shall not charge an unreasonable fee; and
15	(B) May charge a reasonable fee that does not exceed:
16	(i) For non-catastrophic claims, 10% of the total insurance recovery of the insured; and
7	(ii) For catastrophic claims, 5% of the total insurance recovery of the insured.
8	(b) If an insurer, not later than 72 hours after the date on which a loss or damage is reported
9	to the insurer, either pays or commits in writing to pay the policy limit of the insurance policy to the
20	insured, a public adjuster shall:
21	(1) Not receive a commission consisting of a percentage of the total amount paid by the
22	insurer to resolve a claim;
23	(2) Inform the insured that the claim settlement amount may not be increased by the
24	insurer; and
25	(3) Be entitled only to reasonable compensation from the insured for services provided by
26	the adjuster on behalf of the insured, based on the time spent on the claim and expenses incurred
27	by the adjuster prior to when the claim was paid or the insured received a written commitment to
28	pay from the insurer.
	§33-63-7. Penalties.
1	(a) The commissioner may place on probation, suspend, or may impose conditions upon

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the continuance of a license for not more than 24 months, revoke, or refuse to issue or renew any license issued under this article, or may levy a civil penalty, or any combination of actions for any one or more of the following causes: (1) Providing incorrect, misleading, incomplete, or materially untrue information in a license application; (2) Violating any insurance laws, or violating any administrative regulations, subpoena, or order of the commissioner or of another state's insurance commissioner; (3) Obtaining or attempting to obtain a license through misrepresentation or fraud; (4) Improperly withholding, misappropriating, or converting any moneys or properties received in the course of doing insurance or the business of life settlements; (5) Intentionally misrepresenting the terms of an actual or proposed insurance contract, life settlement contract, or application for insurance; (6) Having been convicted of or having pled guilty or nolo contendere to any felony; (7) Having admitted or been found to have committed any unfair insurance trade practice. insurance fraud, or fraudulent life settlement act; (8) Using fraudulent, coercive, or dishonest practices; or demonstrating incompetence, untrustworthiness, or financial irresponsibility; or being a source of injury or loss to the public in the conduct of business in this state or elsewhere; (9) Having an insurance license, life settlement license, or its equivalent, denied, suspended, or revoked in any other state, province, district, or territory; (10) Surrendering or otherwise terminating any license issued by this state or by any other jurisdiction, under threat of disciplinary action, denial, or refusal of the issuance of or renewal of any other license issued by this state or by any other jurisdiction; or revocation or suspension of any other license held by the licensee issued by this state or by any other jurisdiction; (11) Forging another's name to an application for insurance, to any other document related to an insurance transaction, or to any document related to the business of life settlements;

28	(12) Cheating, including improperly using notes or any other reference material to
29	complete an examination for license;
30	(13) Knowingly accepting insurance from an individual or business entity who is not
31	licensed, but who is required to be licensed under this subtitle;
32	(14) Failing to comply with an administrative or court order imposing a child support
33	obligation;
34	(15) Failing to pay state income tax or to comply with any administrative or court order
35	directing payment of state income tax;
36	(16) Having been convicted of a misdemeanor for which restitution is ordered in excess of
37	\$300, or of any misdemeanor involving dishonesty, breach of trust, or moral turpitude;
38	(17) Failing to no longer meet the requirements for initial licensure; or
39	(18) Any other cause for which issuance of the license could have been refused, had it then
40	existed and been known to the commissioner.
41	(b) For any public adjuster or apprentice adjuster supervised by a public adjuster under the
42	West Virginia Offices of the Insurance Commissioner, the commissioner may deny, suspend, or
43	revoke the adjuster's license or impose a fine not to exceed \$5,000 per act against the adjuster, or
44	both, for any of the following causes:
45	(1) Violating any provision of this chapter;
46	(2) Violating any administrative regulation or order of the commissioner;
47	(3) Receiving payment or anything of value as a result of an unfair or deceptive practice;
48	(4) Receiving or accepting any fee, kickback, or other thing of value pursuant to any
49	agreement or understanding, oral or otherwise, from anyone other than an insured;
50	(5) Entering into a split-fee arrangement with another person who is not a public adjuster;
51	<u>or</u>
52	(6) Being otherwise paid or accepting payment for public adjuster services that have not
53	been performed.

54	(c) The sanctions and penalties under this subsection shall be in addition to any other
55	remedies, penalties, or sanctions available to the commissioner against a public adjuster or an
56	apprentice adjuster supervised by a public adjuster under this section or any other law.
57	(d) The license of a business entity may be suspended, revoked, or refused for any cause
58	relating to an individual designated in or registered under the license if the commissioner finds
59	that:
60	(1) An individual licensee's violation was known or should have been known by one or
61	more of the partners, officers, or managers acting on behalf of the business entity; and
62	(2) The violation was not reported to the department nor corrective action taken.
63	(e) The applicant or licensee may make written request for a hearing in accordance with
64	this article.
65	(f) The commissioner shall retain the authority to enforce the provisions and penalties of
66	this chapter against any individual or business entity who is under investigation for or charged with
67	a violation of this article, even if the individual's or business entity's license has been surrendered
68	or has lapsed by operation of law.
69	(g) The sanctions and penalties applicable to licenses and licensees under this section
70	shall also be applicable to registrations and registrants under this code.
	§33-63-8. Rules.
1	The commissioner of the West Virginia Offices of the Insurance Commissioner may
2	promulgate administrative regulations necessary for or as an aid to the effectuation of any
3	provision of this article.
	§33-63-9. Effective Date.
1	This article shall take effect on July 1, 2024.
	NOTE: The purpose of this bill is to create the "West Virginia Public Adjuster Professional Standards Reform Act." The bill providing a title. The bill creates the application for licensure. The bill details the public adjuster and insured contract requirements. The bill creates an insured's rights. The bill provides requirements for funds received or held by a public adjuster. The bill creates fees and commissions for a public adjuster. The bill

provides for penalties. The bill creates rules. Finally, the bill provides for an effective date.

Strike-throughs indicate language that would be stricken from a heading or the present law and underscoring indicates new language that would be added.